## SUSTAINABLE BUSINESS

AS A MODEL FOR THINKING BEYOND FOREIGN AID

A Japanese woman has been supporting the activities of villagers in the Republic of Ghana under the slogan "Go beyond aid and be self-sustainable by 2022."



MY DREAM.org is a nongovernmental organization (NGO) operated by members of the village of Bognayili in Ghana. The NGO's aim is to increase proceeds earned through local businesses and improve the environment in which children grow up and pursue





Top: The board members of MY DREAM.org. From left, Cecilia Dei-Anang, Zakaria Sayibu and HARA Yukari. Bottom: MY DREAM School began holding lessons before it even had desks. Today the children learn at desks as they chase their dreams.

their dreams without relying on donations. HARA Yukari is a joint representative director of the NGO, sharing the responsibility with village resident and leader Zakaria Sayibu.

Hara previously worked for Japan's Ministry of Foreign Affairs, during which time she undertook post-graduate studies in global health at a university in the United States. In 2012, while still a post-graduate student, Hara interned at an NGO in Bognayili. Despite her confidence that she "surely could contribute somehow," it was rather she herself who was helped by people in the village, as she could not speak their language, nor even make her own meals. Nevertheless, the villagers helped Hara by warmly welcoming her. Wishing to reciprocate their goodwill, Hara helped the village establish a kindergarten schoolhouse that had been long wished for. She created a website to explain the project and collect donations, and consequently the schoolhouse was built. It was from that endeavor that MY DREAM.org originated.

Since then, the villagers of Bognayili have undertaken more projects to improve the village's health, sanitation and education environments. Hara, who was posted to the Japanese Embassy in Ghana following her studies, also applied her knowledge and experiences to assist those projects, visiting the village one weekend each month. For the first two years, the funding for these projects was entirely sourced from donations, but the villagers argued, "If we rely on donations, we can't continue the activities." Then, in 2014, the NGO commenced Income-Generation Activities, a project aimed at creating funding through local businesses. Hara proposed to add values to and selling the shea butter which had been traditionally produced in the village, and provided guidance to the village women on improving their sewing skills to create



Part of Proudly from Africa's fine selection of fashion items and cosmetics.

garments and bags from African Print. By selling products with true appeal and quality rather than charity items, the mindset of Bognayili villagers has gradually changed.

In 2015, Hara left the Ministry of Foreign Affairs and in 2018 founded SKYAH Co., Ltd., a company that operates the shopping site "Proudly from Africa." Exclusively showcasing the highest quality merchandise carefully selected by Hara and curators across Africa, the site provides the Bognayili women

with the aim to someday have their own products of their original brands showcased at Proudly from Africa. "Recently, even the children in Bognavili are getting inspired by the women's enthusiasm and declaring their own dream: 'I want to be a seamstress too!' One of the objectives of MY DREAM.org is to create an environment in which the village children can discover and live their dreams. It is therefore important that they find people around them whom they can admire as role models. You could say that Proudly from Africa is one of the exit strategies for MY DREAM," Hara explains.

If the local children are encouraged to study with dreams in their hearts, further sustainable businesses might sprout up in the village in the future. Hara says that the frequency of her visits to Bognayili is gradually decreasing, and her goal is for one day to be told by the residents of Bognayili, "We can now manage without



## HARA YUKARI

Founder & CEO of SKYAH Co., Ltd., and joint representative director of MY DREAM.org, a Ghanaian NGO. She joined the Ministry of Foreign Affairs in 2009. In 2012, she started activities in Bognayili Village, Ghana, and founded MY DREAM.org. After leaving the Ministry of Foreign Affairs in 2015, she continued NGO activities while working in the Johannesburg Branch Office of Mitsui & Co., Ltd. She became an independent entrepreneur in 2018.

you coming to the village." When that day arrives, we can certainly treat it as the achievement of one of the Sustainable Development Goals (SDGs).

